

SWINOG IX UPDATE:

**DE-CIX Internet Exchange
Frankfurt/Germany**

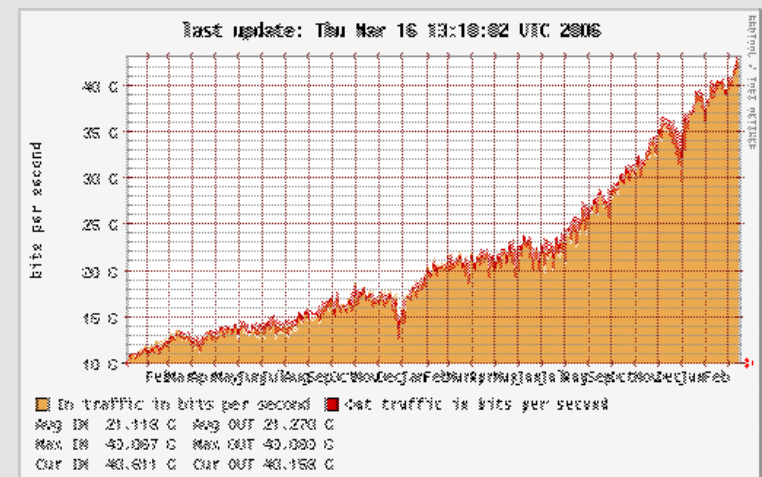
„Your Gateway to Central and Eastern Europe“

04 May 2006

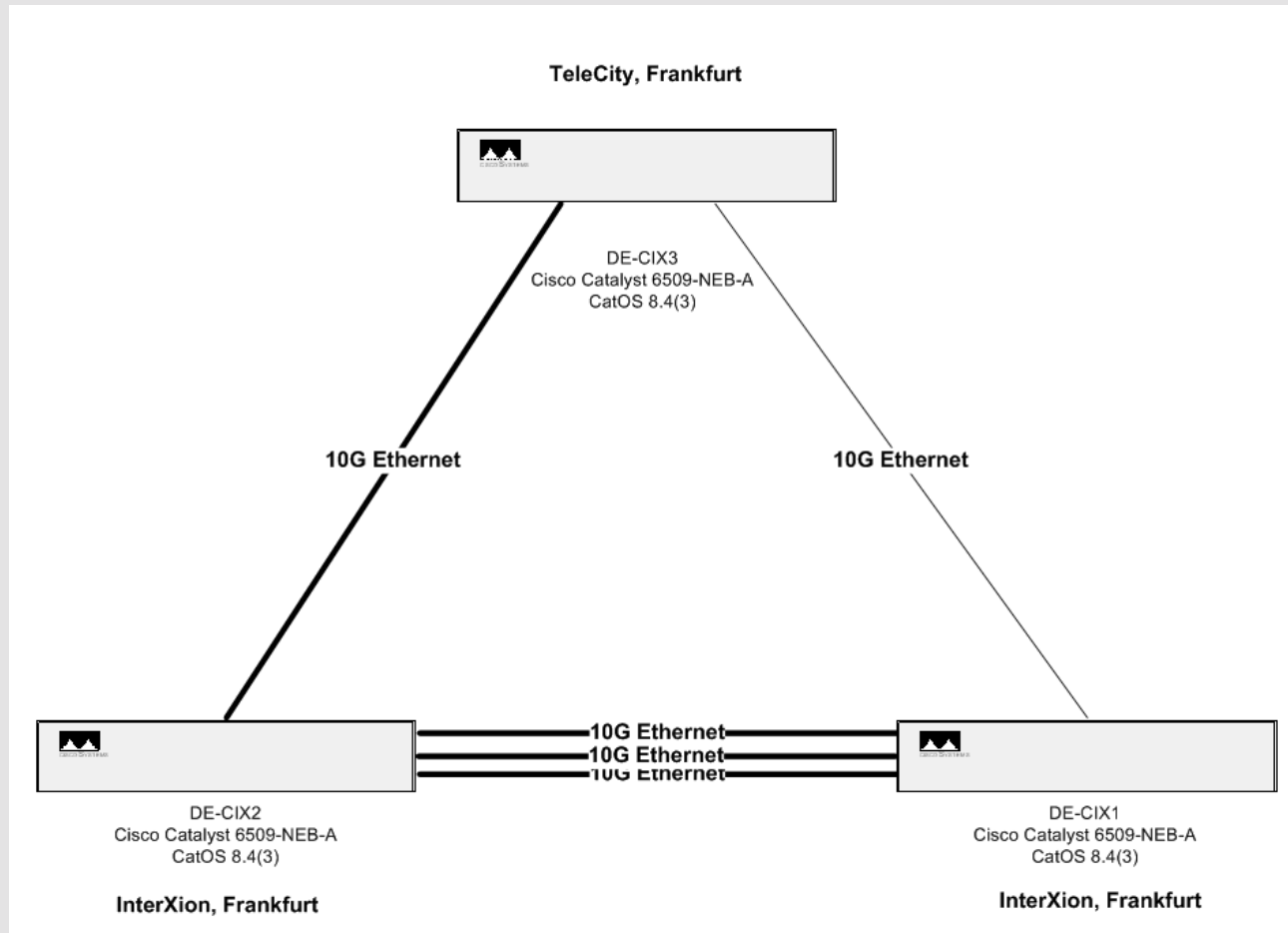
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Status

- 174 Providers
- 271 Ports
- 314 Gbps connected capacity
- 212 Gbps PI capacity
- 60 Gbps Peak Throughput
- 3 sites



Topology



Goals 2006/2007

- Add value by connecting unique ASN's
- Grow new business (Ex. VOIP Wholesaler)
- Create new products (Ex. Carrier ENUM)
- Improve visibility in all markets (GPF/EPF, RIPE, NANOG, SANOG, APRICOT, IETF.....and Ibnl **SWINOG**)
- Sharpen the new DE-CIX profile / positioning
- Establish Partnerships with Carriers and Telehouse Providers
- Establish and support new community projects

News

- New Corporate Office, Competence Center
- Hired additional Sales & Support staff
- New „Gateway to Central and Eastern Europe“ slogan and strategy
- Various Channel Partnerships (soon to come: DT)
- Monthly Newsletter (visit our website)
- Plan to install Campus Network in Frankfurt InterXion
- Hardware Replacement (due to 10GE demands)
- Plan to add an additional sites („DE-CIX enabled sites“)

DE-CIX Competence Center



Events

- 4th Technical Meeting of DE-CIX (60 attendees)
- Launch of DE-CIX Competence Center in April
- ECO/DE-CIX Conference, June 2006
- 10 (11) Years DE-CIX Anniversary Party, Sept 2006
- Host of Euro-IX, Oct 2006
- Host of 1st European Peering Forum, Nov 2006
- Mostlikely Host of RIPE 2008 (maybe 2007)

The sales druid part of my personality...

- Colocate your router with us or
- Colocate your router with one of the major TH or simply
- Order an Ethernet connection from your Provider of choice
- GE Ports start at just 1k EUR/month
- Additional Ports are 334 EUR/month only
- Let's do the math: 1334 EUR/month for 2Gbps

Thanks !

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