



DE·CIX

Where networks meet

DE-CIX Update & Services

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Where networks meet



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DE-CIX claim „Where networks meet“

- Frankfurt is ideally located in the heart of Europe. Low latency to many eyeballs.
- Home of POPs of 500+ ISP's and Carriers in 10+ facilities on two campuses.
- Competitive market for data center services and transport.
- Attractive legal and regulatory framework.
- For the last 16 years home of DE-CIX 😊



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Focus

- Not longer only focussed on Peering but on Interconnect solutions for ISPs & Carriers.
- Not following every new trend/hype but careful expansion of services driven by customer needs.
- One-stop shop ISP & Carrier presence in Frankfurt incl. DE-CIX MetroColocation service, MetroBANDWIDTH and CampusFIBER.
- Three new services will be launched in 2011.



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MetroBANDWIDTH

- Protected and affordable 10GE connections between all major data centers in Frankfurt (Kleyerstrasse campus <> Interxion campus). New optical network to be deployed shortly.
- Service can be extended with DE-CIX' CampusFIBER product to various MMRs for end2End connectivity between ancotel, Databurg, Global Crossing, Interxion FRA1-FRA6, ITENOS, KPN, NewTelco sites in Frankfurt.



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CampusFIBER

- Dark fiber connectivity between MMRs in all major Frankfurt DC on two campuses. DE-CIX secured access to fiber that has already been deployed.
- Based on the existing private interconnect but more sites and new pricing will be introduced.

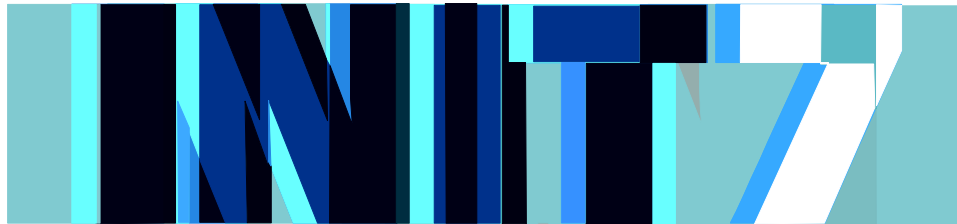


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Reseller Program

- Packaging DE-CIX port with transport
- Speeds: 100Mbps, 200Mbps, 1Gbps, higher on request
- 1st reseller in Switzerland: Init Seven AG





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Other News

- New Exchange in Düsseldorf (Interxion) to be RFS in May/June 2011.
- DE-CIX conference center in Frankfurt RFS in June 2011 (same building, same floor, other wing)
- Save-the-date: Frankfurt ISP & Carrier week October 17-21 2011
 - cnX Business Networking event
 - DE-CIX Customer Summit & Party
 - DENOG3



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Thank you !

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